

The Terminal Boosts and  
Advertises Richmond, direct-  
ly increasing property values

# THE RICHMOND TERMINAL

Oldest newspaper in Rich-  
mond; has the confidence  
and support of pioneers.

VOL. XX

RICHMOND, CALIFORNIA, FRIDAY, JANUARY 19, 1923

No. 3

## C. W. Boden Co. to Relieve House Famine

### Big Building Campaign Nearly Ready to Start

That rents will take a tumble in the near future when some of the outlying districts begin to fill up with modern cottages is verified in a statement made by the C. W. Boden Co., Syndicate Building, Oakland.

This company has already let some of the contracts that will enter into the construction of 279 residences to be erected on the beautiful sloping tracts of land in Northeast Albany and Southeast El Cerrito, just across the line into Contra Costa county, at the terminal of Santa Fe avenue, parallel with the Key Route boulevard.

Superintendent of Construction Hayden of Denver has arrived and has taken charge of the work, complete plans for which have been drawn.

The Stege Lumber Co. has installed a large yard in Albany near these improvements, and E. P. Tenney, dealer in building materials, is located within three blocks of the proposed new settlements.

The Santa Fe has built sidetracks and preparations on an extensive scale to weld Albany, El Cerrito and East Richmond together with an assemblage of modern, convenient cottages are now being made.

The Key Route is preparing to extend its line from South Albany city limits to the northern limit at El Cerrito.

The Great Western Power Co. has installed immense poles for the

### Contra Costa County Receives Many Buoquets

Sacramento, Jan. 20.—Contra Costa county is being recognized and honored by having its representatives in the legislature placed on the most important committees. Senator W. R. Sharkey has been appointed on nine committees, and Assemblyman T. H. Carlson has received the same number of appointments.

This recognition should give Contra Costa an opportunity to receive especial attention in the way of favorable legislation pertaining to her advancement and interests.

### Let Their Lights Shine Not Too Brightly

The old saying goes, "Let your light shine brightly." But it does not mean to put the other fellow's eye out with glare.

Justice of the Peace Grover of San Pablo has just squared accounts with more than 50 of these careless motor birds who ramble and speed along the highway with and without lights.

THE TERMINAL, Richmond's industrial newspaper.

cables that will carry the high voltage wires to supply electricity for this attractive residential district from Berkeley to East Richmond. From present indications there will be excellent housing accommodations for everybody in the near future.

## Contra Costa County Publishers Elect Officers

The Contra Costa County Publishers association held their annual meeting Sunday at Hotel Los Medanos, Pittsburg, every newspaper in the county being represented.

New rules were adopted in regard to foreign advertising and also the advertising agency's authority in "standardizing" rates.

The discussions will no doubt be of much benefit to the members, the cost finding systems and purchasing agents' methods receiving due attention.

Luncheon was served, covers for 30 being laid, President W. M. Laidlaw and Secretary C. A. West of Crockett and Pittsburg respectively, acting as hosts.

Invited guests from other cities were Joseph Laney, William Barry and Henry Hastings of Oakland, who are prominently identified with printing crafts organizations and who are doing excellent work in improving conditions for the publishers and printers.

The session ended with the election of officers for 1923, as follows: President—George W. Ryan of Richmond.

Vice President—Senator W. R. Sharkey, Martinez.

Secretary-Treasurer—C. A. West, Pittsburg.

## Sheriff's Daughter in Automobile Collision

Berkeley, Jan. 18.—Miss Marian Veale, daughter of Sheriff R. R. Veale of Contra Costa county, narrowly escaped injury yesterday in an automobile collision between her car and one driven by Miss Kathleen Barton of Oakland at San Pablo avenue and Delaware street.

Both machines were badly damaged. Policeman O'Keefe went to the assistance of both ladies, but found neither were hurt.

## Registration Deputies

The following registration deputies for Richmond were named by City Clerk Faris:

A. C. Faris, City Hall.

L. W. Brougham, City Hall.

Miss Georgia Johnson, 208 Richmond avenue.

Miss Virginia Griffiths, 420 Macdonald avenue.

E. P. Vaughn, 610 Macdonald avenue.

Pearl C. Anglem, 2218 Macdonald avenue.

Miss Nannie L. Nesbitt, 631 Bissell avenue.

## No More All Night Parking in Richmond

Build a garage or keep your autos off the street from 2 to 6 a.m. will be the law ninety days from date. Parking all night is dangerous in case of fire, when the department must have clear right of way to prevent accidents.

## More Soft Drinks

L. Holman, groceryman at 248 South 12th street, was granted a soft drink license Monday night by the city council.

## Street Lights Ordered

The city council Monday night ordered street lights installed at Ninth and Barrett and 23d and Barrett.

## More Time on Subway

The city council granted Contractor Page more time on the subway job at 16th and Macdonald.

## Albany Pastor Protests Against County Line Joints

The Thousand Oaks Baptists are after the gamblers, orientals and whites, at the county line.

Resolutions were passed by the members at a church meeting Tuesday night condemning the gambling dens on either side of the county line. The resolutions were sent to Governor Richardson, asking him to invoke the law and rid the community of these undesirable elements who are detaching the boys and encouraging banditry and lawlessness.

## German Mark Again On the Toboggan

New York, Jan. 19.—The German mark is again on the toboggan, and prices have reached the bed rock price of .005 cents. This is quite a drop from January 1 prices, when the mark was quoted at .01395 cents.

At present it requires 20 marks to equal one cent in U. S. money. The pre-war price of the mark was 23.8 cents.

## Stambachs Move Away

The F. C. Stambachs of 514 12th street, residents of Richmond for a number of years, have moved to Bakersfield, their future home. Mr. Stambach is a railroad man, running on the Santa Fe, and has a wide acquaintance in Richmond and Bakersfield.

## Tanker Has Rough Voyage From North

The S. O. tanker Captain Lucas arrived Wednesday from Astoria and reports having a rough voyage. Many ships were late in arriving from the north, caused by battling with the storm, which is reported as one of the most severe of the winter.

## New Type of Street Car Appears

The new type of street car passed through the city the other day, but did not tarry long enough for the natives to get a slant at it. A new type of car is needed and would be appreciated by patrons of the San Pablo line. The three-fare line, where one must pay 13 cents for a six-mile ride, and then is given a ride of 21 miles in Alameda county for the same money, needs adjustment. It may follow that the new type of car will ameliorate the discrimination, if San Pablo avenue should go; the improved service.

## Burglar Takes \$70 From Gold Mine Restaurant

The Gold Mine restaurant, 506 Macdonald avenue, was burglarized yesterday morning between the hours of 1 and 5 a.m. Andrew Fatseas, the proprietor, discovered the loss of \$70 when he looked for the money which he had secreted under the counter.

## Read the Windsor Hotel announcement on this page.

## Albany Theatre

Sunday, January 21.—"Where Is My Wandering Boy?" Every father - mother - brother and sister should see this beautiful picture.

Wednesday Eve., January 24.—Rudolph Valentino in "Blood and Sand." First show—7 p. m.

Second show—9 p. m.

Prices 15 and 25 cents.

Come Early.

## Mare Island Favored For Naval Base by Curry

Washington, Jan. 18.—Congressman Charles F. Curry, who no doubt, is one of the best informed members of congress as to the natural requirements of a naval base, in an interview today said that Mare Island was the logical and strategic point for the base.

Instead of mud and quick sand for a foundation, he says Mare Island has rock bottom, deep water and cannot be bombarded from the sea by gunfire from fleets.

Curry claims that the cost of the Mare Island base would be \$9,000,000, while the Alameda project would cost twice that amount.

## Prices of Bread to Be Advanced by Flour Companies

San Francisco, Jan. 19.—The Sperry and Albers, flour companies, have announced a 20 cent advance in the price of flour. The reason for this jump to near war prices is attributed to the rise in prices in the central markets, Chicago, St. Louis and other centers.

The basic carload rate per barrel is \$7.30, a shade under war prices. There is no advance in the price of other serials.

## Shopmen's Whist Party

The shopmen's whist party held at Moose hall Wednesday evening netted quite a substantial sum for the families of the men who are out. The money received goes for a good cause.

## SECURITY

"What has become of that man who promised you several hundred thousand dollars for your campaign fund?"

"I couldn't do business with him," answered Senator Sorghum. "He refused to burglarize my office at dead of night and leave the money in the safe, unbeknown to me."

## "It's a Peach," Say the Richmond Young Mothers

Tom Marks, the barber, has invented, and patented an automatic rocking cradle for babies that beats the world. The cradle is rocked by a clock, which is wound up to run several hours, if necessary. An automatic stop is attached so that when baby falls asleep the cradle ceases to rock.

A device is also attached, that if baby should awaken and cry the cradle will rock and the milk bottle automatically finds baby's mouth, permitting mamma to continue her household duties uninterrupted.

Marks also has invented a contrivance for removing hats from drivers of motor vehicles when courtesying to ladies who may be passing. This patent device obviates removing the hands from the steering wheel, thereby reducing accidents to a minimum.

THE TERMINAL, oldest newspaper in Richmond.

## Strong on High-Breds

Captain George Bray is now devoting his attention to high-bred dogs. He received one this week from Australia that smokes cigarettes.

Zim can sharpen anything—except your appetite.

Ed makes 'em and the connoisseurs smoke 'em.

FOR SALE—Well lot 25x100 in Civic Center, near 23d street, Richmond. Address 357 Fulton st., Redwood City, Cal.

## Richmond Activities; News of the Week

### New Store Building at Sixth and Nevin

Nathan Savin, who conducts the produce market at 7th and Macdonald, will erect a one-story brick building at Sixth and Nevin, and there install his market.

The plans call for a building to cost from \$10,000 to \$15,000, fronting on Sixth, large enough for the accommodation of five store rooms. The building will be modern, store rooms to suit tenants.

### Clam Festival

The clam festival to be given by Richmond Elks next Tuesday evening has attracted widespread attention, Elks as far south as San Jose and as far north as Woodland having sent in their orders for clams in advance. This had necessitated putting on another 8-hour shift of clam diggers at the Pinole oyster beds on the mud flats there.

However, there will be clams for all, a la consumay, baks de ona stick, or plain catch-as-catch-can. For further instruction, see Max or Gene.

### Loss State Jobs

Two Richmond men have lost out under the new administration. The state motor vehicle department is trimming the "payroll." Inspectors Charles Walker, former chief of police, and J. J. Jones were caught in the "retrenchment jam."

### All Honor to the Tract Owner Who Does Things

Charter revision was discussed at Martin's grill luncheon Wednesday noon, at the call or suggestion of the industrial commission.

The representation was not what it should have been, many being unable to attend at the noon hour on account of business duties.

There were some good progressive talks by President George Wall and Secretary Harry Werner, and others.

Charter revision is coming, and all agree that the only requirement is to select one that will fit.

When the people wake up and see some nearby community "getting the jump" on us, then we'll get busy.

The "tract owners," as they are termed by some non-progressive, are the men who put Richmond on the map. It took the pep and energy of these men to broadcast the resources of this magnificent locality for a city to be built in front of the only natural gateway to the continent.

The tract owner is the man behind Richmond's modern school of itself on account of them.

Los Angeles is an example of what tract owners can do.

Sullivan & Rhodes is the name of the new produce firm at 230 Macdonald ave., in the new Apple building. This firm has all the pickers best on apples quality and price.

## EAT MORE HONEY

### Pure and Extracted Honey

Put up in FIVE and TEN lb. Pails at \$1.10 & \$2.00  
Guaranteed absolutely pure and fine Flavor

Phone Berk. 2799 L. C. GREEN,  
721 Talbot Ave., Albany, Cal.

## SPRING STYLES ARE NOW ARRIVING WATCH THIS SPACE

For the ANNOUNCEMENT of

## Spring Styles

IN MEN'S HAND

### Tailor-Made Clothing

WILLIAM G. HAAS Expert Tailor  
324 Macdonald Avenue

OAKLAND | Fourteenth and Clay Streets | OAKLAND

## Capwells

FIRST SHOWING OF

## Spring Silks

Our Silk Section bears full evidence of Spring's awakening. Here are assembled fabrics of glorious hues for dinners, dances and restaurant wear.

### Satin Chinchilla, \$5.95 yard

An old weave always in demand for its good looks and good service. Width 40 inches.

### Cinderella Prints, \$3.95

The famous Cheney Silks in beautiful dot and floral patterns, width 40 inches.

### All-Tyme Crepe, \$2.95 yard

A Spring novelty that promises to leap into favor. A fiber weave in Spring colorings. Width 36 inches.

—First Floor CAPWELLS

Now under new management

## The Windsor Hotel

L. C. BLESSING, Mgr.

335 FIRST STREET, RICHMOND, CAL.

Board and room by the week or month

Per Week, \$9.00; Per Month, \$36.00

Single rooms; also one, two and three-room apartments. Special rates to families. Hot and cold water; shower baths. Entire building renovated.







## DOCTORS WANTED TO OPERATE

Mrs. Quillen Tells How Lydia E. Pinkham's Vegetable Compound Saved Her from an Operation

Muskegon, Michigan.—"After doctoring for eight or nine years with different physicians, without it would do for me, and before all, they said that I should not reach my case and I should have an operation. I had heard of Lydia E. Pinkham's Vegetable Compound and often saw it advertised in different papers where some women had suffered just as I did and got well and strong again by taking the Vegetable Compound. I decided to see what it would do for me, and had finished the fourth bottle I was much better, the weakness stopped and the severe pains in my sides left me. I am now much stronger and do my own work and work in the factory besides. I am still taking the Vegetable Compound and give it all the praise."—Mrs. M. L. QUILLON, 17 Morris St., Muskegon, Mich.

Women should heed such warning symptoms as bearing-down pains and weakness, for they indicate some female trouble, and a persistent and faithful use of Lydia E. Pinkham's Vegetable Compound will seldom fail to help.

## MAN'S BEST AGE

A man is as old as his organs; he can be as vigorous and healthy at 70 as at 35 if he aids his organs in performing their functions. Keep your vital organs healthy with

**LATHROP'S GOLD MEDAL HAARLEM OIL**  
The world's standard remedy for kidney, liver, bladder and uric acid troubles since 1896; corrects disorders; stimulates vital organs. All druggists, three sizes. Look for the name Gold Medal on every bottle and accept no imitation.

**THICK, SWOLLEN GLANDS**  
that make a large Warts, Boils, Skin Wind or Cholelithiasis can be reduced with  
**ABSORBINE**  
also other Bunches or Swellings. No Matter, no hair gone, and horse kept at work. Economical—only a few drops required at an application. \$2.50 per bottle. Distributors: W. F. Young, Inc., 310 Third St., San Francisco, Cal.

**A COLD TODAY—DON'T DELAY**

**CASCARA QUININE**  
Cures colds in 24 hours  
Laziness in 3 days  
W. F. Young, Inc., San Francisco, Cal.

**Skin Tortured Babies Sleep Mothers Rest After Cuticura**  
Sole 25c, Outlets 25c and 50c, Talcum 25c.

**RYZON BAKING POWDER**  
you use less

Small Oregon Prunes Direct, only \$4.50 per 100 lbs. sample 1 lb. Longbeards, 1 lb. 25c. Kingwood Orchard, Salem, Ore.

Paris Stewin With Shells.  
Unexploded shells, bombs and similar war souvenirs for the number of 6,000 have been picked up in Paris streets since the beginning of this year. The authorities believe that the carriers of these dangerous articles are "dumping" them to get rid of them.

A woman's idea of a happy demise is to be crushed to death in a shop ping crowd.

An old bachelor says that marriage quickly sobers a man who is intoxicated with love.

Some men acquire a reputation for having, while others get the credit for being diplomats.

Nature has its apices and pays for them a good deal as human nature does.

**Sure Relief FOR INDIGESTION**  
BELL-ANS  
6 BELL-ANS  
Hot water  
Sure Relief  
BELL-ANS  
254 AND 754 PACKAGES EVERYWHERE

## Something to Think About

By F. A. WALKER

### KEEPING IN TUNE

TO AVOID an occasion for unhappiness, for dull days and dreary nights, we should do our best to keep in tune with the "Music of the Spheres."

The tuneless people, the people with songs on their lips and smiles in their eyes, are the people who manifest the keenest interest in things around them and take a daily part in doing the world's work.

The secret of their continued content is in employment, change of thought, the right sort of physical and mental activity, which make them oblivious to the jarring discords around them.

The still pool becomes stagnant. So does the dormant mind.

It is bewitching music and exhilarating thrill in the bubbling waters of the crystal brook; there is never a note of gladness in the idle mind, where discontent holds sway and dismal forebodings darken the beams of the sun.

### Uncommon Sense

By JOHN BLAKE

### THINGS WORTH DOING

IT IS easy to sit and watch other people work. But we know of no employer who will pay you wages for doing it, unless you know how to do the work yourself and are working hard at the job of supervising it.

It is easy to travel about the world on steamships and parlor cars; very pleasant and profitable to the man with an inquiring mind.

But that is a vacation occupation, and unless you have earned the money to do it by hard work you will get little out of it.

It is easiest of all to feel sorry for yourself and to think that you haven't had a fair chance, in life, and that you'd have been a big success if you hadn't met with so much injustice and had treatment.

But that will get you into the least desirable thing in all the world.

There are many things in life that are well worth doing, but none of them are easy.

The first-class fiction writer takes delight in his job, but he also works at it, harder than any man who is not a first-class fiction writer ever dreams of doing.

The great tenor finds pleasure in his job and incidentally in the money he gets from it.

But he works about six or seven hours a day at a time, and in earlier life he worked ten or twelve hours, receiving far less pay for exactly as good music.

If good jobs were to be had by little effort practically everybody would have a good job. The reason that they are so few, and that so many of those few are not filled, is that all of them demand the hardest kind of work, not only to get but to keep them.

Genius, which is said to know how to do things before it is born, has to work just as hard as mediocrity to gain and keep success.

Nothing you can think of that brings real rewards can be accomplished without more work than most.

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the brightest day and dull the voice of greeting friends.

Men and women who keep in tune scatter their sunshine wherever they go, and perhaps without knowing it. Though always occupied, they find time to smile, to help the unfortunate and to console the ill. They decline to let their virtues refuse to worry, carry close to their hearts the precious vine of faith and never run away from the battle.

They contrive to love, respect and co-ordinate, and thus they keep in harmony with their fellow kin by being sympathetic, friendly and helpful.

They accept honorable defeat as a form of victory, content with the glorious, courageous virtue of faith, in which they find their greatest consolation when the discordant noises of the world beat all around them.

Ever seeking the brighter things, they discover in them their own happiness and the knack of imparting it to others, which, after all, that is said and done, is the explanation of keeping the world attuned to Nature's grand diapason which gives to life its sweetest laughter, songs and blessings.

Keeping in tune is not difficult for those who keep the faith, for even in their darkest hours they seldom strike a wrong key or miss a measure of their joyous song.

(C. 1913 by McClure Newspaper Syndicate.)

## SCHOOL DAYS



of us can contemplate without getting fired at the mere thought of it.

Yet people are doing it right along, and you seldom hear of any of them killing themselves in the effort.

If you have made up your mind to do something unusual or to be somebody, or of importance, learn how to speak twice as hard as you ever did before. That is only a first step. The second is to think hard. If you can do both, and keep them up long enough, you may land, but remember you will have a lot of competition.

Even hard work finds plenty of men to believe in and practice it. And most of them get what they are after.

(C. by John Blake.)

## Has Anyone Laughed At You Because —

**YOU ARE A HIGHBROW?**

Let me laugh even though you sometimes feel that you are not a highbrow. What of it if you do like a good play and get a poor one, if you show fire and you are like good books. You've been both read, haven't you, because your friends say, "Oh, don't let's take him (or her) to the show; he'll hate it and spoil it for us." Maybe you will, but then, if you are a real person you can always get something out of anything, if you try.

50

Your Get-Away here is:

To prove to your pals that the best is none too good and that when you go to a poor show you can explain what it is you don't like and maybe get them to appreciate good things too.

(C. by McClure Newspaper Syndicate.)

—

**Sure Sign of Advancing Age.**

When we are out of sympathy with the young, then I think our work in this world is over.—George MacDonald.

—

**ONCE IS ENOUGH**



What was the result? He said he had changed his, too.

## WEALTH

By DOUGLAS MALLOCH

THERE'S wealth enough for all of us.

If wealth we want to win, Just waiting for the call of us.

For men to gather in— Enough to have, enough to hold.

And wealth enough to share, For weak and strong, young and old.

Just waiting everywhere!

There's friendship for beginning with, A golden joy, a friend;

To whom you made a vow, No comrade at the end?

So find a comrade heart and mind, They come so easily—

For all you need a friend to find Is just a friend to be!

And there's a wealth that's nearer yet.

A love that's near you now, There's some one closer, dearer, yet

To whom you made a vow, The love of husband, love of wife.

No purer gold is found— So gather love to light your life.

It's waiting all around!

The wealthy are not many, one Who calls a million his;

But wealth will come to anyone Who knows just what it is.

For wealth is happy heart and mind, It's laughter, love and song—

And, at the last, the only kind That you can take along!

That you can take along!

(C. by McClure Newspaper Syndicate.)

## LOS ANGELES MAN SAYS IT NEVER FAILS

"Tania is my stand-by, and I wouldn't think of being without it. It has set me on my feet more than once when I had such bad spells of stomach trouble. I thought I couldn't get well." This emphatic statement was made recently by W. C. Wallace, 320 N. Normandie Place, Los Angeles, Calif.

"An acid stomach and indigestion caused me indescribable suffering for more than four years," he said. "Awful pains would strike me soon after eating, and I would be almost doubled up in agony. Often I had to take to my bed, and I would lose much weight with every spell. I was told I had ulcers, enlarged stomach and other ailments, but all my efforts to get relief failed. I kept getting worse, and figured I would have to get something to help me or I couldn't keep going much longer."

"I read in the papers where Tania was helping others with stomach troubles, so I began taking it. It never failed to straighten me out, and I gained back my lost weight, too. I am now grateful that I can say for the good this medicine has done me, and I do not hesitate to give it my fullest recommendation."

Tania is sold by all good druggists. Over 85 million bottles sold.—Advertisement.

## FEMALE VICTIMS OF PLAGUE

Figures Show That Tuberculosis Is Spreading, Chiefly Among Women Active in Industrial World.

The death rate from tuberculosis among women is on the increase. In spite of the increase in active cases among women the death rate for males is still higher than that for females by almost one-third. "The sudden influx of women into industry during the war may, in a measure, be responsible for this increase," says a statement from the National Tuberculosis association. "This does not mean that there is any real basis for the assumption that women are not as well fitted for industrial work as men are. It is a fact, however, that many women who work in industry also look after their household duties and bring up large families of children. Consequently, insufficient rest, improperly cooked food and lack of fresh air so undermine the constitution that they readily become victims of the tubercle bacillus."

## In Bolshevia.

A traveler, newly returned from Moscow, tells a pretty story in the columns of the London Morning Post of how he found himself in uncomfortable quarters, and decided to change a very small amount of English money into an undrinkable number of rubles, and buy a hotel. Here he lived in contentment for a fortnight. Leaving for home, he gave the hotel to the head waiter as a tip.

## Conceding His Defects.

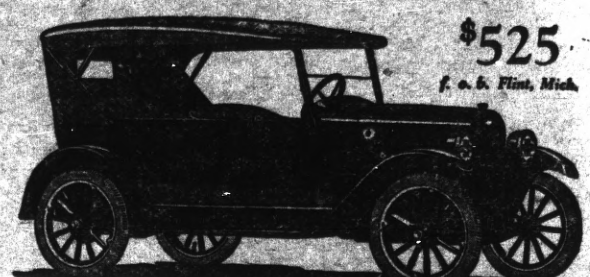
"Your handwriting is very bad indeed," said a man to a young college friend who was more addicted to sport than study; "you really ought to learn to write better."

"Yes," returned the young man, "it's all very well for you to tell me that; but if I were to write better people would be finding out how I spell!"—London Answers.

Students of ancient history are never up to date.

The highway is never about.

Black eyes are most beautiful when given by nature.



## Lowest Priced Quality Automobile

Every Chevrolet is fully equipped when sold. It has electric lights and starter, gasoline tank in the rear, demountable rims and extra rim and tire carrier, 3-speed transmission and reverse, speedometer and all necessary indicators on the instrument board, curtains open with doors of open models. All closed models have high grade Fisher Bodies with plate glass windows. There is nothing more to buy but the license. Costs least per mile for gasoline and oil.

There are more than 10,000 dealers and service stations throughout the country. Repairs are made on a low-cost flat rate system.

for Economical Transportation



Prices F. O. B. Flint, Michigan

SUPERIOR Two Passenger Roadster	\$210
SUPERIOR Five Passenger Touring	\$225
SUPERIOR Two Passenger Utility Coupe	\$260
SUPERIOR Four Passenger Sedanette	\$295
SUPERIOR Five Passenger Sedan	\$325
SUPERIOR Light Delivery	\$310

## Chevrolet Motor Company

Detroit, Michigan

## 10c Gives Old Capes Glow of New

Putnam Fadeless Dyes—dyes or tints as you wish

## SERGEANT USES HIS BRAINS

Has Made Discovery That Weather Can Be Utilized as an Aid in Recruiting.

"Studying weather forecasts, that's how I land 'em." Thus one of the regular army's most proficient recruiters explains the success which has made him one of the "aces" of Uncle Sam's recruiting forces.

"When winter blasts blow around his 'Uncle Sam Wants You' sign the sergeant hangs out alluring pictures of a field artillery column at rest on the side of a Hawaiian island road shaded with palm trees. When the city sizzles in the summer he extracts from his supply of posters a persuading 'Spend Your Summer in Cool Alaska With the Infantry' sign."

"And you ought to see 'em flock in," gloats the sergeant. "Give me a week of rain and I'll land 'em for any post on the Mexican border, 50 miles away from a river. Come around and see me this winter. I can fill a division for the Philippines any day there's snow on the ground. But Alaska, or the Canadian border, not a chance!"

Beauty.

Many of the smartest beauty shops are adding courses in physical culture and have instructors who provide remedial exercises. The theory is that a woman must have a slender figure as a foundation for all beauty.

It takes a woman to tell a joke without a point.

Black eyes are most beautiful when given by nature.

Massachusetts Long in Lead.

For more than 150 years, from the earliest colonial days, Massachusetts held the lead in industrial chemistry in America.

Marriage is a lottery, and that is why the law interferes in so many cases.

Temptation is the balance in which character is weighed.

## Rosy Cheeks and Sparkling Eyes



GOOD health, the signs of which are so plainly written in looks and action, comes from within—the natural result of right food, such as Grape-Nuts.

Crisp, delicious and soundly nourishing—easily digested and quickly assimilated—Grape-Nuts brings happy smiles at the breakfast table and happy feelings afterward.

All the family will thank you for including Grape-Nuts in your grocery order today. It's ready to serve in a moment with cream or milk.

Grape-Nuts—THE BODY BUILDER

"There's a Reason"

Made by Postum Cereal Company, Inc., Battle Creek, Mich.

HEALTH PRODUCTS



## DELVE INTO PAST

Work of Archaeologists Always Intensely Interesting.

Explorers Must Be Trained to the Occupation, and Use the Utmost Care in Excavating.

People often wonder how the explorers of ancient ruins in Egypt, Palestine, Mexico and elsewhere make their discoveries; how they know where to look for what they find, and how they know that anything may be found where they search.

The work of the Harvard University-Boston Museum of Fine Arts expedition to Ethiopia, which has spent ten years in Egyptian archaeological exploration and is still working there, is an example of how such explorations are carried out. Its search has resulted in the discovery, in an obscure village beyond the borders of Egypt, on the banks of the Nile river, of a great number of tombs which were found to contain the history of 26 generations of Ethiopian kings who ruled over Egypt, and the recovery from beneath the deeply drifted sands of material buried and lost to human knowledge for thousands of years, revealing the arts and crafts of this lost civilization.

The explorer comes upon a mound, or series of mounds, of drifted sand in the desert in a region known to have been inhabited by ancient races. He sets his trained workmen to clearing away the sand, after first having made photographs of the undisturbed site. As soon as a tomb or pyramid is uncovered, the stairway leading into the tomb is the first to be cleared. This had been filled in after the funeral with the clean debris left after the excavation of the rock-cut chambers and the building of the pyramid. Then the plunderers come, at some time or other, and dig a hole in the clean filling of each stairway, this hole afterward becoming stopped up partly with the things that the grave robbers threw away as valueless and partly with drift sand. The robbers were naturally after the gold and jewels they knew had been buried in the royal tombs.

It is easy to distinguish between the original filling and the debris of the thieves' tunnel. The objects found in the latter usually came from the royal chamber and, in the records of expeditions, have to be carefully distinguished from other objects. When the doorway at the foot of the stair has been reached, the workmen begin to clear the pyramid above, or another stairway, until the record of the blockings and measurements of the stairs have been made. After that, the sand is removed, leaving only about eight inches of the floor debris intact. Whatever is found in the sand—and it is usually little enough—is considered as having washed in from the thieves' tunnel outside. When the sand is out, then the serious and difficult work of eliminating the floor debris and removing it bit by bit begins, and for this only the most skilled Egyptian workers are employed, under the supervision of a member of the expedition. This floor dirt is to the Egyptologist what pay dirt is to the gold miner.—Popular Mechanics Magazine.

**Northcliffe and His Co-Workers.**  
Seeking for his co-workers some of the titular distinctions that came to him was one of Northcliffe's specialties while he basked in the sunshine of prime ministers' favor.

A man who began life as Northcliffe's office boy is now a baronet. Half a dozen reporters and business managers were knighted. A Daily Mail news editor who wrote "save coal" posters for the government during the war now adorns his visiting card with C. B. E.—Commander Order of the British Empire. The Viscountess Northcliffe, who maintained a magnificent war hospital out of her private fortune, is a Dame Grand Cross Order of the British Empire.

Northcliffe printing press power made not only himself but his brother, Rothemann, a viscount, and two of their younger brothers are baronets. Another brother, untitled as yet, is undersecretary of state for foreign affairs.—Frederic William Wile, in the Saturday Evening Post.

**New Type of Talking Machine.**  
Claiming the human throat as the inspiration of his invention, a Colorado man has introduced a new type of talking machine. The exterior is similar to others of the cabinet form, but the interior contains numerous diaphragms from the usual make of instruments. The essential part of the innovation, described in Popular Mechanics Magazine, is a metal appliance fashioned after the throat and placed in the apex of a wooden horn of heavy construction. The tone is also increased by means of various other sound-absorbing and magnifying arrangements.

**Mermaid Evidently Domestic.**  
Sailors report sighting a mermaid two miles off from Redondo. It rode the waves within a few feet of their vessel and looked upon them with sad eyes. This mermaid was different from the run of the species to that there was a child at its bosom. It resembled a well-developed human babe of three months old. In this respect the Redondo mermaid is far in advance of any Ocean Park or Venice mermaid ever seen. No Venice mermaid would think of wheeling a baby. They spend all their time brushing their hair.—Los Angeles Times.

## ONE'S BEST SEASON VARIES

Youth Likes the Spring, and Elders "Feel Data" in the Later Periods of the Year.

If you are a woman and have reached the age of, say, twenty and thirty or sweet and forty, you are hesitating to answer this question right out in meeting. But you may find comfort in the instruction in propounding it to yourself in the depths of your soul. This is the question: "In what season of the year do I feel my best—spring, summer, autumn or winter?"

At first sight the catch is not visible to the naked eye. But a scholarly person connected with an institution of learning not many miles from the Atlantic ocean is collecting statistics with a view to learning whether most people do not exhibit their best powers at the season of the year corresponding to their ages.

Hitherto the statistics collected by the scholarly person before mentioned seem to favor the view that infants up to twenty-one find themselves at their best from the middle of March to the middle of June, urchins from twenty-one to forty-two flourish most richly from the middle of June to the middle of September, lads and lassies from forty-two to sixty-three blossom from that point on to the middle of December, and youngsters from sixty-three to eighty-four and upward feel their oats between Christmas and the middle of March.

The statistics of the scholarly person were started with young people of both sexes organized in university classes, and the result was overwhelmingly in favor of springtime. But there is such a general human sentiment of love for spring, whose magic is sung by all poets in all languages, that the investigator wondered whether a similar result might not follow a canvass among persons of mature age.

Here, however, he was agreeably disappointed. He found his hypothesis supported by a substantial balance of preference on the part of men and women for the seasons approximately corresponding with their own seasons in the cycle of life.—New York Sun.

### Hawaiian Islands Beautiful.

"The most brilliant fleet of islands anchored in any ocean." Thus did Mark Twain describe the Hawaiian Islands, which, according to Joaquin Miller, "are not a group, as often mis-called, but a string of islands—a string of pearls, if you please—a string of rare and precious pearls in the sapphire center of the great American sea."

All of which, says the Outdoor Circle, falls adequately to convey, even in a remote measure, "things as they are." All word pictures fail—for it seems as though, in ages past, there might have been upturned in the heavens a cornucopia filled with rainbows which nature benevolently deposited on this fair group of islands and then, with palette and brushes, at her leisure, distributed the colors to produce the world's masterpiece. Towering trees, reflecting all the shades of green and brown; blossoming trees, vying with the solar spectrum in a riot of color; foliage and flowering bushes and vines of gorgeous hues, combining with the number grays and browns of the mountains to produce a picture that would baffle the ability of any artist.

### Outwitted the Policeman.

Automobile and bicycle thieves in Indianapolis perform with a cleverness equaled only by that of the "Artful Dodger," says H. W. Hunter, real estate dealer.

Mr. Hunter recently parked his automobile along a Delaware street curbing and failed to remove the ignition key. A policeman standing nearby with notebook in hand, chided him for his carelessness.

"That is an invitation to theft," said the policeman, "and especially when they steal them from under your eyes."

"That so?" the policeman exclaimed. "Yes," the patrolman said. "I am looking for a bicycle thief right now. This bicycle," he paused to look around.

"Well, I'll be hanged—it's gone. I have been waiting here two hours to land that bird and to think he got away with that wheel while I was looking at him."—Indianapolis News.

### Girls Braver Than Boys?

That girls are braver than boys is the observation made by Dr. Edward F. Bigelow, naturalist of the American Boy Scouts' association. Dr. Bigelow includes in his category girls from ten to fifteen. "At that age," he says, "they acquire the fears and inconsistencies of women. Girls are not only braver than boys, but they are the bravest of the four—namely, men, boys, women and girls. The girl is much braver than the boy; in fact, says Dr. Bigelow, no one in the world is as frank as the girl between ten and fifteen. She says exactly what she thinks. The boy, on the other hand, rarely does. But the girl's frankness and bravery do not last. According to Dr. Bigelow, as she develops into womanhood these qualities are replaced by the art of dissimulation and by the fears supposedly appropriate to womanhood.

### Cripple Cured as Train Nears.

Louise was drawn up at Dijon station, a cripple, who dragged himself painfully along on crutches was returning across the line from the buffet, when an express train dashed down almost upon him. There were cries of horror, but the cripple, throwing away his crutches, made a splendid spring to safety.

## THE TERMINAL

GEO. W. RYAN, Publisher and Editor  
ISSUED EVERY FRIDAY.  
Established in 1922.  
Legal City and County Paper.

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FRIDAY, JANUARY 19, 1923.

### A Plain Duty

Prohibition has been grafted into our constitution. The Volstead law is in force. The Volstead law can be repealed or amended. Until one of these alternatives is chosen it should be enforced as it stands. Never has any law caused so much lawlessness, perjury, and general breaking down of the public morals. Law breaking leads inevitably to law making. There have lately been terrible instances of the laws intended to secure the personal safety of individuals; the laws against narcotics are flagrantly broken. No thoughtful citizen desires that our people shall go back to the times when might was right. We must take a brace and stand in with officials attempting to enforce the laws or we shall be swamped, and that at no distant day.

### Duty of the Legislature

Its first duty is the protection of the lives of our citizens. No immature youth should be licensed to drive an automobile. A driver who has recklessly caused an accident should lose his license. Penalties should be eternally imposed, and a judge should not have any discretion in the matter.

Judges have shown themselves unequal to their tasks. Passing from autos to robberies and murders is an easy step. Any one who, without a license from the chief of police, steals, sells, buys, borrows or owns a gun should be sent to San Quentin. The penalty for selling "dope" should be death. Bootleggers should be discouraged by long term imprisonments.

Indeterminate sentences should be abolished, as should the alternative of probation. The board of pardons can be trusted more than can the courts.

### Common Prudence

The American troops will be withdrawn. Their retention abroad was only a matter of sentiment, a sort of friendly "standing in" with France, England and the rest. Germany was to have paid the expenses. Now France has concluded to go it alone. There is liable to be some shooting there or thereabouts, and a bystander always gets hurt. If our boys were mistreated we might get as hot up as we did when the Lusitania was destroyed. We can get hot in a minute, and it's sinful to take the chances.

### U. S. Senators at Work

This special session of Congress was called for the express purpose of passing some sort of a law for the relief of our marine service. This is most important; millions of dollars are being each year added to our taxes under our present methods. If there is anything the good citizens fervently pray for, it is the reduction of taxes. There should have been, there is nothing before Congress but this one matter—wise legislation as to our merchant marine. Mr. Clemenceau appeared on the scene and proposed to lay his country's case before our people. He did not address congress, no legislation was asked from congress. Certain senators whose stock in trade is florid oratory created by some means an opportunity to be heard. Instantly away went the pack in full outcry, every mother's son of them out of order, and deaf to everything but his own attitude before his constituents. It was shiftiness of this sort that produced the results of the late election.

THE TERMINAL is on file in all the public libraries in Contra Costa county and has hundreds of readers.

"Abandoned your garden?"  
"Yes. Always thought I wanted a nice-looking backyard, filled with flowers, like those of my neighbors and made up my mind to plant a few things myself this year, but I had no idea it was so much work."

### COST OF LIVING IN CHILE

Chilean living costs have increased 65 per cent during the last ten years. House rent has risen 51 per cent; light and heat, 109 per cent; domestic food, 38 per cent; imported food, 116 per cent; beverages, 33 per cent; clothing and domestic articles, 112 per cent; and railway transportation, 172 per cent. No increase in the rates of tramway transportation is recorded.

### DIG HYDROELECTRIC PLANT

A hydroelectric plant in Ceylon that will utilize water falling 2,000 feet eventually expects to develop 100,000 horsepower.

### NOTICE OF PUBLIC AUCTION OF REAL ESTATE BY ADMINISTRATOR.

No. 26187, Dept. 4.  
In the Superior Court of the State of California, in and for the County of Alameda.

In the matter of the estate of John Gera, deceased.  
Notice is hereby given that Albert E. Hill, the undersigned Administrator of the estate of John Gera, deceased, will sell at public auction on Saturday, the 3rd day of February, 1923, at Two o'clock P. M., of said day, at the auctioneers office of J. A. Munro & Company, at 1015 Clay Street, in the City of Oakland, County of Alameda, State of California, all the right, title and interest that the above named decedent had at the time of his death and all the right, title and interest which the said estate has acquired in and to all that place or parcel of land situated in the City of Richmond, County of Contra Costa, State of California, and bounded and described as follows:

Lot Number Twenty-three (23) of Block Number Four (4) as said lot and block are delineated and so designated on that certain map entitled "Culmanti Townsite and Contra Costa County, Cal." recorded in the office of the County Recorder of said County of Contra Costa, on the 7th day of March, 1910.

Terms and conditions of sale: Cash in full, money of the United States, 10% of the purchase price to be paid at the fall of the hammer, and the balance on confirmation of the sale by said Superior Court.

ALBERT E. HILL,  
Administrator of the estate of John Gera, deceased.

Dated January 10th, 1923.  
WALTER H. ELIASSEN and EDWARD E. ELIASSEN, 9th floor of the Syndicate Building, Oakland, California, Attorneys for the said administrator.

For Sale—24 room rooming house, doing a good business; apply upstairs, 202 Macdonald avenue.

FOR RENT—2 furnished rooms; 379 Fifth st.; apply at apt. 2.

### NOTICE OF ADMINISTRATOR'S SALE OF REAL ESTATE AT PRIVATE SALE.

In the Superior Court of the State of California, in and for the county of Contra Costa.

In the matter of the estate of William R. Lowry, deceased.  
Notice is hereby given, that the undersigned, Administrator of the estate of William R. Lowry, deceased, will sell at private sale, the highest bidder for cash in gold coin, the United States subject to confirmation by said Superior Court, on or after Wednesday the 7th day of February, 1923, all the right, title, interest and estate of said William Lowry, deceased, and of the estate of said deceased, of, in and to, certain lots, pieces, parcels or tracts of land situated, lying and being in the county of Contra Costa, State of California, and particularly described as follows, to-wit:

Being lots numbers Fifteen (15) Sixteen (16) Seventeen (17) and Eighteen (18) in block number one hundred sixty (160) as delineated upon that certain map entitled "Wall's Addition to the City of Richmond, being a portion of Lot No. 59 of the final partition of the San Pablo Rancho, Contra Costa County, California, surveyed and delineated by E. J. Morser, C. E., February 1909, recorded on the 22nd day of March, 1909, in the office of the county recorder of the county of Contra Costa, State of California.

Also lots Nos. fourteen (14) and fifteen (15) in block number one hundred and eighty-six (186) as delineated upon that certain map entitled "Wall's Addition to the City of Richmond, being a portion of Lot No. 59 of the final partition of the San Pablo Rancho, Contra Costa County, California, surveyed and delineated by E. J. Morser, C. E., February 1909, recorded on the 22nd day of March 1909, in the office of the County Recorder of the County of Contra Costa, State of California.

Terms and conditions of sale—cash in gold coin of the United States; deed 59 of the final partition of the said map and abstract at the expense of purchaser.

Bids or offers may be made after the first publication of this notice and before the making of sale. All bids and offers must be in writing and left with the undersigned at the law office of J. E. Rodgers and A. P. Bray, Attorneys at Law, Byron Brown Building, Martinez, California, or at the office of J. E. Wells, Clerk of the said Superior Court, at the court house in the town of Martinez, County of Contra Costa, State of California.

Dated, January 18, 1923.

CHARLES E. DALEY,  
Administrator of the estate of William R. Lowry, deceased.

J. E. Rodgers, A. P. Bray, attorneys for administrator, Martinez, California.

119-31

## NOTICE OF AGREEMENT OF SALE AND PURCHASE BETWEEN RICHMOND SAVINGS BANK AND MERCANTILE TRUST COMPANY, PURSUANT TO SECTION 31 OF THE CALIFORNIA BANK ACT.

NOTICE is hereby given that under date of Oct. 5, 1922, an agreement of sale and purchase was entered into, pursuant to Section 31 of the California Bank Act, by and between Richmond Savings Bank, a California banking corporation, having its principal place of business in Richmond, California, and Mercantile Trust Company, a like corporation, having its principal place of business in San Francisco, California, wherein the said Richmond Savings Bank agreed to sell and the said Mercantile Trust Company agreed to purchase the business and assets of said Richmond Savings Bank for and in consideration, among other things, of the assumption by said Mercantile Trust Company, of the payment in full, on demand, of all claims and liabilities to the depositors of said Richmond Savings Bank; and wherein it was further provided that any and all transfers of said deposits are and shall be subject to the right of every depositor of said selling bank to withdraw his deposit in full, on demand, after such transfer, irrespective of the terms under which said deposit may have been made with said selling bank; and

NOTICE IS HEREBY FURTHER GIVEN that said agreement was approved by the Superintendent of Banks on October 6, 1922, that the sale and transfer aforesaid was consummated on October 7, 1922, and that pursuant to permit duly issued by said Superintendent of Banks on October 9, 1922, said Mercantile Trust Company has established and is now operating a Branch Office in said premises heretofore occupied by said Richmond Savings Bank in Richmond, California.

Dated, San Francisco, California, Oct. 16, 1922.  
(Seal)  
MERCANTILE TRUST COMPANY,  
By JOHN S. DRUM,  
President.  
By R. M. Welch,  
Secretary.

jan19-feb16

NOTICE OF AGREEMENT OF SALE AND PURCHASE BETWEEN FIRST NATIONAL BANK OF RICHMOND AND ITS LIQUIDATING AGENT OR LIQUIDATION COMMITTEE AND MERCANTILE TRUST COMPANY, PURSUANT TO SECTION 31 OF THE CALIFORNIA BANK ACT.

NOTICE IS HEREBY GIVEN that under date of October 5, 1922, an agreement of sale and purchase was entered into, pursuant to Section 31 of the California Bank Act, by and between First National Bank of Richmond, a National banking association, having its principal place of business in Richmond, California, and its Liquidating Agent or Liquidation Committee, and Mercantile Trust Company, a California banking corporation, having its principal place of business in San Francisco, California, wherein the said First National Bank of Richmond and its Liquidating Agent or Liquidation Committee agreed to sell and the said Mercantile Trust Company agreed to purchase the business and assets of said First National Bank of Richmond, for and in consideration, among other things, of the assumption by said Mercantile Trust Company of the payment in full, on demand, of all claims of and liabilities to the depositors of said First National Bank of Richmond; and wherein it was further provided that any and all transfers of said deposits are and shall be subject to the right of every depositor of said selling bank to withdraw his deposit in full, on demand, after such transfer, irrespective of the terms under which said deposit may have been made with said selling bank; and

NOTICE IS HEREBY FURTHER GIVEN that said agreement was approved by the Superintendent of Banks on October 6, 1922, that the sale and transfer aforesaid was consummated on Oct. 7, 1922, and that said Mercantile Trust Company has established and is now operating a Branch Office at the premises heretofore occupied by said First National Bank of Richmond, in Richmond, California.

Dated, San Francisco, California, Oct. 16, 1922.  
(Seal)  
MERCANTILE TRUST COMPANY,  
By John S. Drum,  
President.  
By R. M. Welch,  
Secretary.

jan19-feb16

NOTICE OF AGREEMENT OF SALE AND PURCHASE BETWEEN BANK OF RICHMOND AND MERCANTILE TRUST COMPANY, PURSUANT TO SECTION 31 OF THE CALIFORNIA BANK ACT.

NOTICE IS HEREBY GIVEN THAT under date of October 5, 1922, an agreement of sale and purchase was entered into, pursuant to Section 31 of the California Bank Act, by and between BANK OF RICHMOND, a California banking corporation, having its principal place of business in Richmond, California, and Mercantile Trust Company, a like corporation, having its principal place of business in San Francisco, California, wherein the said Bank of Richmond agreed to sell and the said Mercantile Trust Company agreed to purchase the business and assets of said Bank of Richmond, for and in consideration, among other things, of the assumption by said Mercantile Trust Company of the payment in full, on demand, of all claims of and liabilities to the depositors of said Bank of Richmond; and wherein it was further provided that any and all transfers of said deposits are and shall be subject to the right of every depositor of said selling bank to withdraw his deposit in full, on demand, after such transfer, irrespective of the terms under which said deposit may have been made with said selling bank; and

NOTICE is hereby further given that said agreement was approved by the Superintendent of Banks on October 6, 1922, that the sale and transfer aforesaid was consummated on October 7, 1922, and that pursuant to permit duly issued by said Superintendent of Banks on October 9, 1922, said Mercantile Trust Company has established and is now operating a branch office in said premises heretofore occupied by said Bank of Richmond, in Richmond, California, as its main office.

Dated, San Francisco, California, October 16, 1922.

(Seal)  
MERCANTILE TRUST COMPANY,  
By JOHN S. DRUM, President.  
By R. M. WELCH, Secretary.

jan19-feb16

## When You Find Yourself



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F. W. LAUFER

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